



**VICTORY**<sup>™</sup>  
**ENTERPRISES**



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**STEVE GRUBBS**  
FOUNDER & CHAIRMAN

## Our Story

In 1997, Steve Grubbs founded Victory Enterprises to help connect politicians to the internet. It started as a website design company, but quickly grew to so much more as Steve recognized the huge needs facing political candidates. Victory is now a comprehensive political and corporate consulting and communications firm.

Victory now boasts three main offices and a strong ownership team. Based in Davenport, Iowa, Victory is proud to serve states on both coasts and many states in the heartland. Our aim is to be a comprehensive media and management solution for all your campaign needs. Whether you're rolling out a new product, fundraising for a cause, or running for political office, we have all the tools you need to be a success.

## What We Do

Victory Enterprises is proud to be a solution for all your campaign needs. Our diverse staff can help you cover a broad range of needs. We offer complete media production, including TV/Radio, direct mail, social media management, phone services, website design and management, app design, and Virtual Reality.

Additionally, we connect you with management services for your whole campaign, whether that's political or associative.

If you need opinion or opposition research, our team can help build a case in your favor or against your opponent.

All our services are done in-house, ensuring high quality work for low prices.



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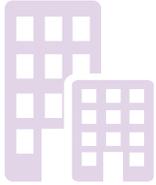


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## WHO WE'VE WORKED WITH

### Advocacy and Corporate Clients

Our success in corporate and issue advocacy is unparalleled. With a record of winning tough fights for clients across a wide range of industries all across the country, we have become a go-to firm for state and national policy fights.



### Political Clients

We are a nationally recognized campaign media, management, and technology company. We have worked for candidates at every level of government, served in a variety of policy positions in government, and have elected candidates from US Senate and Governor to local school boards and city councils.



# Meet the Team



**BRIAN DUMAS**  
CEO



**DAVE HAGEMAN**  
PRESIDENT



**JOE LAKIN**  
CHIEF DEVELOPMENT OFFICER



**STEVE MICHAEL**  
CHIEF POLITICAL OFFICER



**KELLI GRUBBS**  
CHIEF FINANCIAL OFFICER



**WAYNE YOCUM**  
CHIEF CREATIVE OFFICER



**STEVE GRUBBS**  
FOUNDER & CHAIRMAN

## Contact Details

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## Awards/Reviews



Victory Enterprises produced ads that made me proud of our campaigns and, best of all, you could instantly see the impact with voters. Victory has been a great partner with the HRCC for seven consecutive cycles, helping us grow our majority to record levels.

**ROBERT KNODELL**

Former Executive Director,  
Missouri House Republican Campaign Committee



Direct mail can be daunting. There's a lot of moving parts and everything has to be done just right to stay on time and on budget. I was impressed with how expertly Victory's staff handled every step of the process.

**LAUREN PAGE**

Former Executive Director, Iowa House Republicans



We've utilized VE for over a decade for public opinion research and we're thrilled with the partnership. They're a seasoned team of pros.

**DENNY PRESNALL**

Former Executive Director of the Iowa Farm Bureau



**BACK-TO-BACK WINNER**

Of the Pollie Award for Best GOP Digital Campaign 2017 and 2018



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